2024 Quick Facts

Sonoma County Tourism Visitor Profile Highlights

SONOMA COUNTY

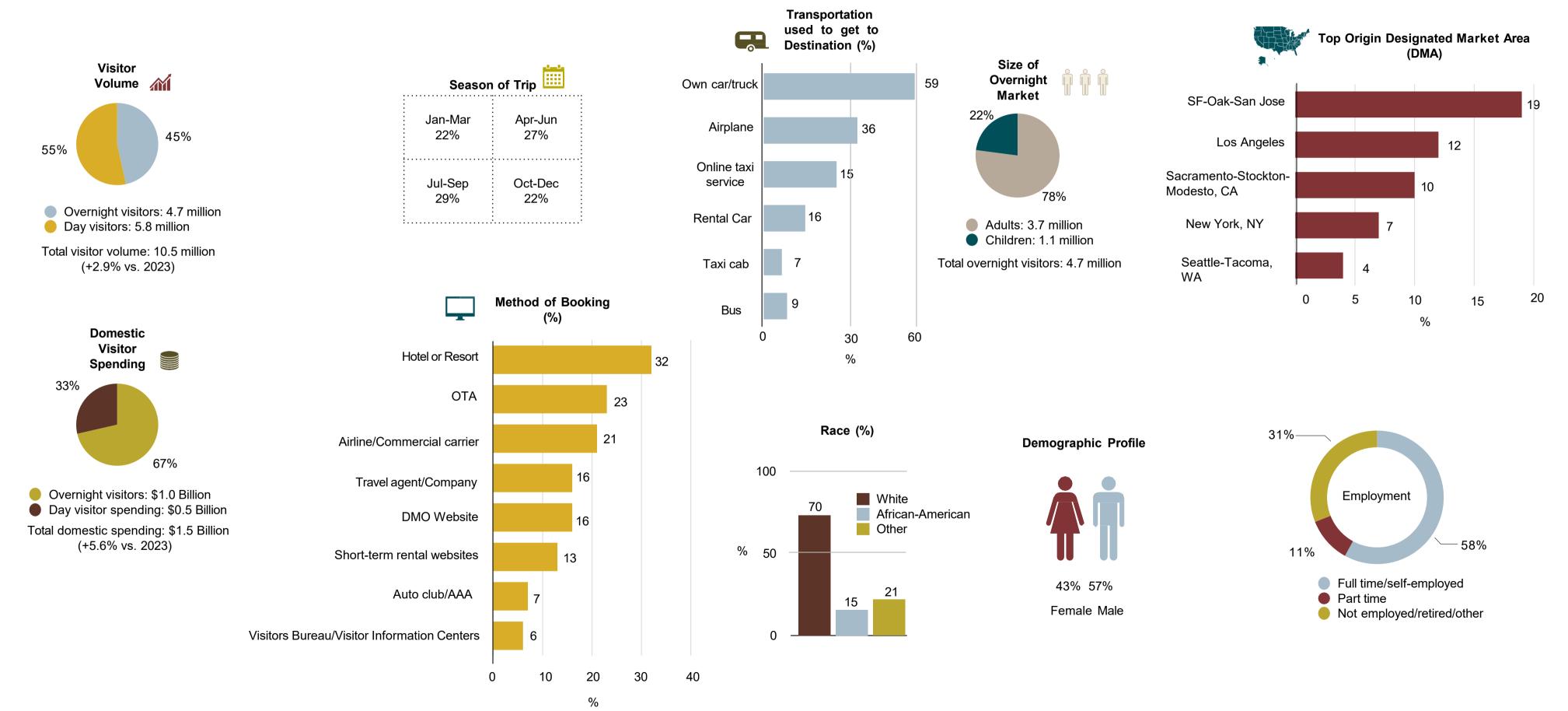
CALIFORNIA ·

LIFE OPENS UP



2024 Visitor Profile Highlights

Sonoma County Overnight Person-Trips

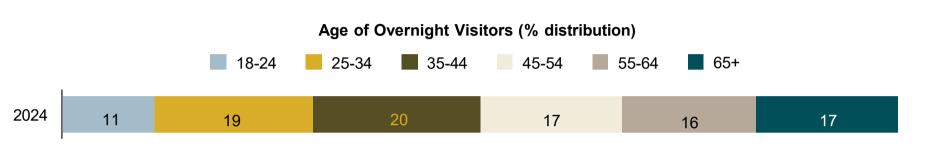


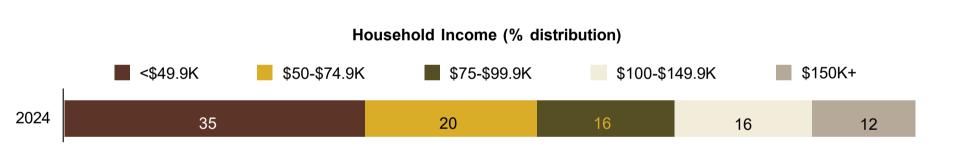
Sources: Longwoods International Travel USA ® Study

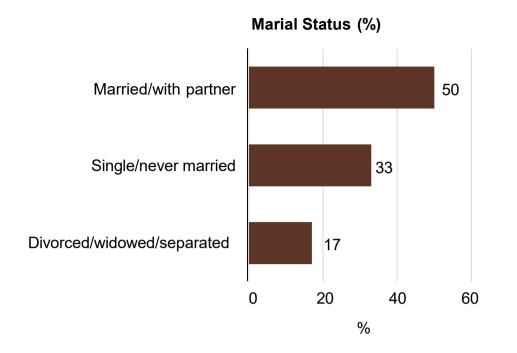
Updated: August 2025

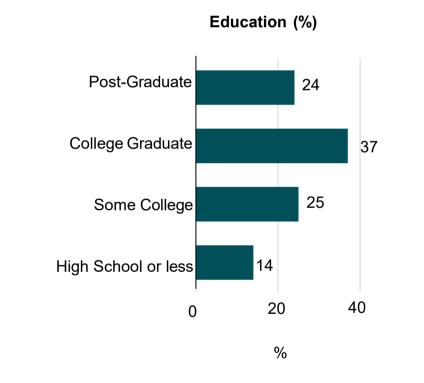
2024 Visitor Profile Highlights

Sonoma County Overnight Person-Trips









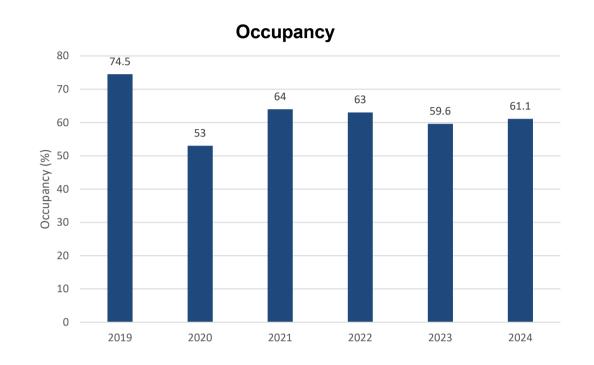
Top 10 Activities and Experiences

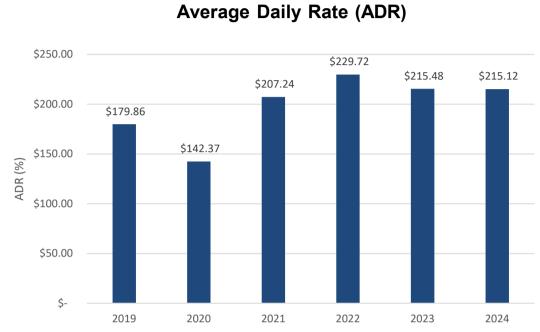
•	Shopping	35%
*	Sightseeing	30%
7	Winery/Brewery/ Distillery Tour	27%
in	Bar/ Nightclub	23%
	Landmark/ Historic Site	23%
R	Beach/Waterfront	22%
	Museum	22%
**	Hiking/ Backpacking	20%
Æ	Swimming	20%
*	Attending celebration	18%

Sources: Longwoods International Travel USA ® Study

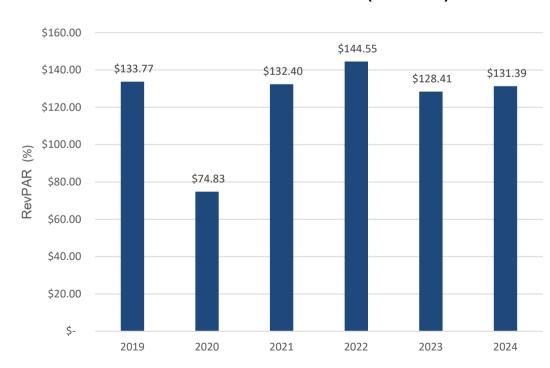
Updated: August 2025

2024 Lodging Performance

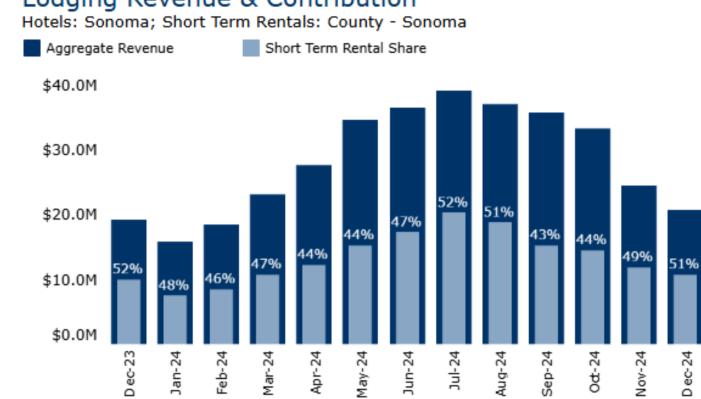




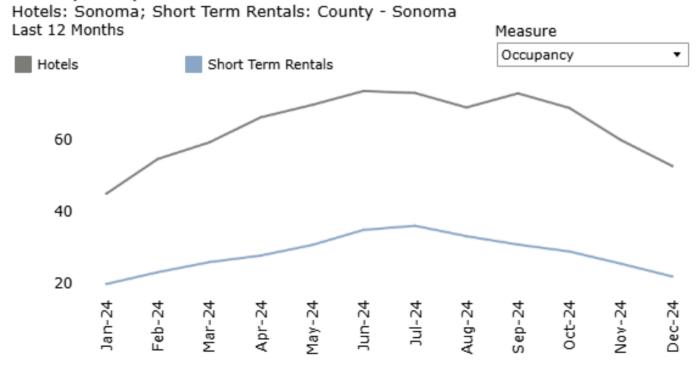
Revenue Per Available Room (RevPAR)



Lodging Revenue & Contribution



Occupancy



Sources: STR, Tourism Economics. Revised: August 2025

2024 Economic Impact

Sonoma County Direct Travel Impacts, 2019-2024

	Spending (\$Millions) Direct and Indirect	Earnings (\$Millions)	Employment	Local Taxes (\$Millions)	State Taxes (\$Millions)	Total Taxes (\$Millions)
2019	2,237	863	22,355	110	95	205
2020	1,248	653	16,287	74	61	135
2021	1,990	763	17,614	115	85	200
2022	2,298	935	21,185	126	93	219
2023	2,359	1,038	21,976	118	94	212
2024	2,442	1,081	22,502	121	98	218
2023-2024 Change	+3.5%	+4.2%	+2.4%	+2.9%	+3.2%	+3.0%

2024 Sonoma County - City Level Travel Impacts

City	Spending (\$Millions) Direct and Indirect	Earnings (\$Millions)	Employment (Jobs)	Local Taxes (\$Millions)	State Taxes (\$Millions)	Total Taxes (\$Millions)
Cloverdale	13.4	5.9	123	0.7	0.5	1.2
Healdsburg	258.9	114.6	2,386	12.8	10.3	23.2
Petaluma	204.3	90.5	1,883	10.1	8.2	18.3
Rohnert Park	161.4	71.5	1,487	8.0	6.4	14.4
Santa Rosa	493.7	218.6	4,550	24.5	19.7	44.2
Sebastopol	25.2	11.2	232	1.2	1.0	2.3
Sonoma	172.5	76.4	1,589	8.5	6.9	15.4
Unincorporated	1,010.8	447.6	9,314	50.1	40.3	90.4
Windsor	101.8	45.1	938	5.0	4.1	9.1
			,			,
Total Sonoma County	2,441.9	1,081.3	22,502	120.9	97.5	218.4

Visitor Spending by Commodity Purchased (\$Millions)

	Accommodatio ns	Food Service	Food Stores	Local Transportation and Gas	Arts, Entertainment, Recreation	Retail	Visitor Air Trans.
2019	\$505	\$580	\$69	\$184	\$354	\$348	\$14
2020	\$299	\$356	\$39	\$82	\$195	\$187	\$5
2021	\$613	\$488	\$82	\$141	\$280	\$260	\$11
2022	\$671	\$552	\$96	\$188	\$307	\$297	\$20
2023	\$642	\$592	\$102	\$176	\$324	\$305	\$20
2024	\$666	\$625	\$103	\$177	\$341	\$306	\$22
2023- 2024 Change	+3.7%	+5.6%	+1.0%	+0.6%	+5.3%	+0.3%	+10.0%

Sonoma County Visitor Spending Profile - in the Hotel, Motel, Short-term Vacation Rental Segment

Year	Party/Day (\$)	Party/Trip (\$)	Person/Day (\$)	Person/Trip (\$)	Length of Stay (nights)	Avg. Party Size
2024	\$767	\$2,056	\$298	\$792	2.7	2.6

Charles M. Schulz Sonoma County Airport

